# INTI INTERNATIONAL UNIVERSITY

# MASTER OF BUSINESS ADMINISTRATION

**Chinese Graduates Job Selection Preferences in Shanghai** 

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Final Word Count: 1,3720

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Acknowledgement

Thanks to my supervisor Ms. Umi Kalsom's rigorous and meticulous work, and the warm

style have always been a model for me to work and study; her enthusiasm for teaching and

humble hardworking attitude have given me endless enlightenment. Every detail and every

data in this paper is inseparable from her careful guidance. Her cheerful personality and

tolerance attitude help me to quickly integrate into our new research. Thanks to my

classmates, who experienced this process along with me. In this one-year study abroad life,

we learnt and enjoyed a lot, without doubt suffered some as well, as there were busy and

difficult times with hectic study life, every time we meet or discuss, everyone treasures.

When we are together, its lifetime memory. Thanks to my parents and best friend, I have to

say their being healthy and happy is my biggest wish. At the time when the thesis is about to

be completed, my mood can't be calm. From the beginning of the entry to the successful

completion of the thesis, how many respectable teachers, classmates, and friends have given

me help without words.

Please accept my sincere gratitude here! Thank you all for your support and encouragement,

moreover enlightenment for my future life.

Xiao Yan Ru

Date: 16<sup>th</sup> August, 2018

# Declaration

I hereby declare that this thesis is acknowledged as my own work and I confirm that the work submitted is my own, except where work which has formed part of jointly-authored publications has been included. My contribution and those of the other authors to this work have been explicitly indicated below. I confirm that appropriate credit has been given within this thesis where reference has been made to the work of others.

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Abstract

The research purpose of this report is to explore whether the factors of salary, type of work,

benefits and welfare have any impact on the job selection preferences of Shanghai graduates

or not. Given the fact that China is developing rapidly and steadily, knowing the factors

influence the job behavior will help the managers and employers to improve the job attraction

and also employees retaining, reducing employee's turnover, which will be helpful in

assisting the city develop in a healthier and sustainable way.

There are five chapter in the whole report, there are 400 participants who are Shanghai

graduates last year completed the questionnaires successfully, the data collected was

analyzed through SPSS software. Descriptive analysis, reliability test and correlation analysis

were used in the study. Research methodology application, research design, sampling design,

questionnaire design and measurements of the study are all included in it. In order to avoid

misunderstanding, the questionnaire were prepared with both English and Chinese version.

Based on the results of data analysis, it has been shown that the salary, benefits and welfare

can influence the Shanghai graduates job selection behavior, however, there is no relationship

between type of work and job selection behavior among graduates in Shanghai, China.

**Keyword:** Job selection behavior, Job selection preferences Salary, Benefits and welfare,

Shanghai graduates

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# **CHAPTER 1 INTRODUCTION**

## 1.0 Overview

This chapter introduces the research background, problem statement, research objectives, research question, significance of the study, limitation of the study and scope of the study along with the operational definition of a research study regarding "Chinese Graduates job selection preferences in Shanghai.

# 1.1 Background

The fundamental purpose of college students' employment is to pursue the maximization of utility, simply put, it is the pursuit of finding the "best" job (Diamond & Vorley, 2012). If this pursuit is guided by the goal of complete rationality and the selection process, it will tend to adopt the optimal (Janicek, 2016). However, under the influence of a series of factors, such as social intervention, family concept and resource constraints, limitations of self-awareness, and human capital status constraints, college students may not be able to form completely correct beliefs about employment choice behavior or fail to make the right choice consistent with beliefs (Lavecchia & Liu, 2015). There is a non-utility-maximizing result, a situation in which college students often find it impossible to find the "best" job (Goodman & Joshi, 2015). Therefore, in order to guide students 'employment preferences and promote students' employment, it is necessary to make efforts in a series of constraints that lead to irrational preference behaviors (Samson, 2015). Study on market demand and improve on ability to adapt to their own orbit, to make a reasonable choice of their first job (Kesler, 2007). Nowadays, as the work environment has become increasingly competitive, job market is tightening (Ortlieb, 2015). The number of quits, or voluntary separations, is rising year-over-year (Konczal, 2016). This increasing quit-rate level tells us that not only are employees leaving their

existing jobs for better opportunities, but that as an employer, you must anticipate filling even more roles--some preemptively (Dickson, 2015). In addition, the graphic below shows us that altogether, job openings are occurring even faster than people entering the workforce or quitting current jobs (West, 2015). In this 21<sup>st</sup> century, many occupations are still stereotyped by gender, much research indicates that women tend to have less career opportunities and earn lower salaries compared with men (Park, 2016).

#### 1.2 Problem Statement

Shanghai college graduates are looking in new directions when starting their careers, according to a recent Shanghai government survey (Chu, 2013). Shanghai college graduates earn an average monthly salary of 4,800 Yuan, before taxes, which is lower than what graduates expect to make by about 1,000 Yuan (Zuo, 2017). A high number of graduates hope to work in Shanghai after graduation, and fewer and fewer students plan to go into civil service (Zhu, 2011).

As China's higher education evolves from elite education to mass education, the advantages of university graduates in occupational competitiveness are gradually declining (Chou, 2010). In addition, many problems such as the teaching content, teaching methods, teaching objectives and social needs in China's higher education are out of step (Ko, 2016). Students must Enhance the concept of vocational education, and constantly enhance their professional skills, regaining professional competitiveness through lifelong vocational education is their only way out (Mortaki, 2012).

According to the statistic analysis of employment status of graduates in universities listed in the last two years of "China's Outsourcing of Service Outsourcing and Best Practice of Service Organizations" by Ding Tao Industrial Research Institute, the undergraduates who have undergone professional training by training institutions are more directly employed than without training College students, the average starting salary of 10.22%, shows that

vocational college students, employment competitiveness was significantly higher than untrained students (Chen & Li, 2013).

Taking the largest IT training institute in the country as an example, the average salary of graduates from January to June 2014 in Daini was 4057 yuan, which is 1614 yuan more than social college students (Jin, 2015).

# 1.3 Research Objectives

Limited studies have been carried out on the factors of the student's job preferences in

Shanghai, therefore this study aims to identify whether starting salary, type of work and benefits influence job seeking preferences of fresh college students in Shanghai, China (Zhang, 2014). This research may be advantage to the employers, as the employers can get a much better thoughtful aspect that the students think that are significant when selecting among several employment deals (Felix, 2015). Employee selection and staff process can be enhanced by the employers having a better understanding of the important decision factors that influence graduate's employment preferences (Jain & Bhatt, 2015). Therefore, by understanding these factors employees turnover can be reduced, employee satisfaction will increase and move effective employment plans (Lee, 2016). With reference to Zikmund, Babin, Carr and Griffin (2013), research objectives are shown with specific purposes in the initial stage of the research, which can be achieved when conducting the study, therefore, to reach the aim of the study, the research objectives provides guidance to this study include the following (Perng, 2014):

- 1) To determine whether salary is an important factor for graduate's job selection preferences in Shanghai.
- 2) To determine whether type of work is an important factor for graduate's job selection preferences in Shanghai.
- 3) To determine whether benefits and welfare is an important factor for graduate's job selection preferences in Shanghai.

4) To determine whether gender is an important factor for graduate's job selection preferences in Shanghai.

# **1.4 Research Questions**

To align with the research objectives, the study will focus on elements which influence graduates job seeking behavior, as the research questions are closely linked with research objectives, which are as following (Gavin, 2016):

- 1) What is the relationship between salary and graduate's job selection in Shanghai?
- 2) What is the relationship between type of work and graduate's job selection in Shanghai?
- 3) What is the relationship between benefits and welfare and graduate's job selection in Shanghai?
- 4) What is the relationship between gender and graduate's job selection in Shanghai?

# 1.5 Scope of the Study

This research focuses on the scope of newly college graduates in Shanghai or who have the intention to work in this city (Hui, 2015). Through this research we can learn the innovation of HRM concept, establish a people-oriented management philosophy, learn the efficiency of an enterprise depends on whether each member in the enterprise can fully utilize their talents and coordinate their division of labor (Wang, 2016). The formation of philosophy also helps to build a win-win organizational culture within the enterprise and create motivation and enthusiasm for the aggressiveness of employees so as to create an enterprise Fair, just and democratic atmosphere (Emrich & Shyamsunder, 2015). Human Resource Management System Innovation is the innovation of human resources management which must be implemented to the construction of the system, not only to adapt to changes in the situation, but also to start with the actual conditions of our country and the units, enhance the concept of employee groups, develop team spirit, improve and improve staff life (Sullivan, 2011). Technological Innovation of Human Resource Management is the Information technology which has infiltrated into every aspect of enterprise management, it has greatly

improved the work efficiency of manpower management and management, which is an important means of human resource management innovation (Nassazi, 2013). Web site development and maintenance of corporate culture and corporate image building a new tool for publicity, is a human resource management led by a new function also an important manifestation of human resource management technology innovation and its attractive corporate culture and motivation is the key to successful business (Yang & Choi, 2013). Cultural innovation has a direct influence on the staff's sense of concept and way of thinking, and restricts the behavior of employees, is the fundamental driving force of human resources management innovation (Adewal & Anthonia, 2013).

# 1.6 Significance of the Study

According to the content of modern enterprise management, personnel recruitment management modernization reflects the concept of recruitment, recruitment basis, recruitment process, recruitment and recruitment methods and techniques in five areas (Martin, 2016).

The concept of hiring is the guiding ideology of the whole hiring process and activity (Campbell & Pinnington, 2013). It is the principle of hiring, which is the guiding principle and implementing principle of recruiting. Identifying a good hiring concept has an important role in designing and organizing efficient hiring (Teena & Sanjay, 2014). Recruitment basis refers to the enterprises in the recruitment of personnel to be considered when the relevant factors and based on the relevant standards, such as national laws and policies, the organization's development strategy, human resources planning and recruitment plans (PTI, 2014).

The hiring process refers to a series of activities that the company announces after the hiring advertisement to the hiring staff and has clear time, place and procedure (STALEY, 2013). The basic hiring process includes: the formulation and approval of the hiring plan, the release of the hiring information, the evaluation and Selection, hiring and assessment and other sectors (Nikolaou & Oostrom, 2015). Recruitment methods and techniques are mainly

refers to the business in attracting, selection, hiring, evaluation of the various methods used and the use of technical means (Sullivan, 2013). Recruiters refer to the departments and personnel responsible for the recruitment process that are worth noting, it is due to the different political, economic, legal and cultural environments in different countries, the degree of modernization of recruitment management in different countries and regions will also vary (Campbell, 2013).

Recruitment determines the enterprise can absorb excellent human resources and is the starting point for the input of human resources, without the attraction of excellent human resources, companies can not achieve their acceptance, therefore, the quality of the recruitment work directly determines the manpower In this sense, recruiting work is of great significance to the future growth and development of enterprises (Li, 2015).

Hiring job influences the flow of people hiring information in the process of real or not, will influence the candidates to enter the business after the flow (Klosters, 2014). If the information passed to the outside is untrue, only showing the good side of the business and concealing the bad side, employees will have a greater sense of loss when they enter the business, which will lower their job satisfaction and result in a higher turnover rate; On the contrary, if the message is more objective and truthful, it will help reduce the flow of people (Waheed, 2014). As a basic function of human resources management, the cost of recruitment activities constitutes a human resource management into the important part of this, the recruitment costs include advertising costs, promotional materials costs, recruiters Wages and so on, all the costs together are generally higher. Therefore, the effective conduct of recruitment activities can greatly reduce its costs, thereby reducing the cost of human resources management (MUSCALU, 2015).

# 1.6.1 Significance to Industry

This research could provide a better insight to the job seekers about the requirements of employers or companies, which help them to make better decisions in future job selection.

In addition, the the outcome of this study is also beneficial for Universities or schools. Job preferences have been seen in different industries, not only improve the college education quality, but also help Universities to adjust the quality course development and improvement (Educ, 2016).

# 1.7 Limitations of the Study

Firstly, the general findings could be limited to job seekers who are young or to the participants in Shanghai city only. Individual difference variables in job choosing decisions are also considered as important and acknowledged by the authors, which factor is not considered in the current study (Ramasamy, 2016).

The second limitation of this research is a certain mount of participants and their personal perceptions about important factor when applying for their first full-time job after graduation (Farrugia, 2015). If applying this study on a broader contest, the result is mostly likely to be biased since the students are studying in the similar universities in the same region. Having been exposed to the similar kind of organizational branding activities, they obtained their ideas about their future at the labor market from the similar information sources. If performing the same study in another district of Shanghai, the answers would be very much different as those students had their preferences from another environment.

## 1.8 Operational Definitions

Through this research: Finding a job that is good for one's own development is crucial to one's own future, but it is also important for a business to find a long-term employee, and only the human Resources can correctly determine the business needs of staff. To understand the staff for the enterprise (Pillay, 2014). Through human resources to make people live in harmony, co-ordination, and gain the identity of the group process is a staff and organization between the concept of personal awareness and organization, personal behavior and organizational norms assimilation process, interpersonal coordination functions and

organizational assimilation (Akrani, 2011). At the same time, the assimilation of the organization of the enterprise, that is, the convergence of the individual values and the concept of organization, individual behavior subject to the norms of organization, so that employees and organizations agree and have a sense of belonging (Mielonen, 2011).

In the group of harmonious interpersonal relationships, the organization, the communication between people and organizations; human resources management department according to the organizational structure to determine the job description and quality requirements of employees, and organizational goals to develop human resources needs and supply plans, and based on human Resource supply and demand plans to carry out recruitment, assessment, selection, hiring and configuration work, hence obviously, the human resources needed are the first to be managed (Dreesch, 2005).

# 1.9 Organization of Chapters

# **Chapter 1 Introduction**

Chapter 1 is the first page of providing basic information and overview introduction of the whole chapter.

## **Chapter 2 Literature Review**

The second chapter comprises of literature review, theories of job seeking behavior and the intention behind that. Followed by the factors of independent variables and moderating variables, along with the relationship of them between with dependent variables respectively. Research the from global perspective and local perspective, after that framework of study and hypotheses will be discussed.

## **Chapter 3 Research Methodology**

In this chapter, the research design, unit of analysis, sample design will be introduced. Besides that, instrument of measurement, collection of data and analyses of methods are also included.

# **Chapter 4 Research Findings**

Chapter 4 Contains the major findings from obtained from group interview.

# **Chapter 5 Conclusion and Recommendation**

This is the final chapter consists of conclusion of the study. To have a better further researching, some certain recommendations will be given.

# **CHAPTER 2 LITERATURE REVIEW**

# 2.1 Overview

This chapter covers the content of phenomenon definition of the literature, global perspective and local perspective review, commonly seen Independent Variables and how it influences Dependent variables, the link between Dependent variables and Independent variables as well as stating the relations with Moderating Variables. Followed by introduction of grounded theories and framework, along with hypotheses.

# **2.1.1** Global Perspective

Employment guidance originated in the United States. Employment guidance for college graduates in developed countries is based on the "market employment system" or "free employment system (Anderson, 2016)." Foreign student employment promotion measures can be divided into three categories: demand promotion measures, supply promotion measures and promotion Supply and demand of supporting measures. Graduates, as the leading group in the labor market, have unstable jobs in the labor market due to their high stock of human capital. Improve the employment of college graduates, and effectively reduce the employment difficulties of college graduates (Djuraskovi, 2016). At the same time, it provides a way for college graduates to develop their own abilities (Lawrence, 2014). In the employment guidance of developed countries in foreign countries, it shows the professionalization, specialization and high-quality Features Most professional schools in the UK set up professional car services to help them develop career management skills and provide a large number of professional services in the United States (Karageorge, 2008). Specialized career services have been set up in universities to provide employment information, employment counseling and provisioning services directly to online recruits, job-seekers in Japan for the specific needs of university graduates and public service jobseekers, and Canada to emphasize guidance or professional services the core function of how to design a course for a university through an employment or education curriculum is to provide information about employability (Santamaria, 2003). Through this series of training

on the quality of college student employment has also been greatly improved. Undergraduate students in each of the different fields can play their role better.

Career guidance of college students and the market demand and professional requirements of the combination. In foreign colleges and universities through social appraisal of various colleges and universities on the overall ranking of published appraisal and cooperative education, etc., to strengthen ties with the professional community and strengthen the integration with society in order to understand the job market demand, take the initiative to adapt to economic development, to meet the employment of college students and labor market requirements (Corominas, 2010). Foreign colleges and universities attach importance to cooperative education (Yang, 2009). Through internship programs, students' ability to work and professional skills are enhanced, so as to enhance the competitiveness of graduates in the employment market (Pheko, 2017). Through the cooperation with employers, they can also obtain the information of running schools and improve their education and talents Targeted training has strengthened the school's educational function and survival foundation. Employment guidance through various means to provide students with information services (Singer, 2003). Employment institutions in foreign universities are relatively large scale, there are generally dozen to dozens of specialized offices. Employment guidance center attaches great importance to the collection and processing of employment information, and all open-shelf reading, for students to inquire at any time. Through the campus computer network to send employment information (Sun, 2012 ); provide free employment guidance newspapers; set up advertising columns, publishing information; provide the United States, major large enterprises, the company's information and so on. Communicate employment-related information and situations through various media and channels so that students can get the information they need most quickly and easily (Matthew, 2017). Each school has set up different forms of specialized agencies to ensure that the necessary staffing and funding, the main mode of operation is not suited to professional education deficiencies and student quality, systematic training courses (Clarke, 2006); students are not only employment-oriented service system object Job search is the main body (Paré, 2005). With the continuous development of society and the arrival of the era of knowledge-based economy, government attention and input have been continuously

strengthened in the employment service for undergraduates in Germany (Kefela, 2010). All colleges and universities have also adjusted their tactics of personnel training (Washington, 2014). The emphasis is placed on improving students' adaptability to quality, Information, internationalization. Through joint ventures to establish a social practice base for college students to carry out social practice classes (Rico, 2004); invite human resources executives to conduct counseling, etc., to cultivate students' professional awareness, enable students to advance into the community and accelerate the change of their social roles (Bureau, 2017). All sectors of society should constantly improve and standardize the employment market (Mulford, 2003). Students should also actively understand the employment market, enter the job market, and feel and experience it in the market (Carberry, 2015). Schools, society and individuals all have their own responsibilities and responsibilities, give full play to their respective strengths and characteristics to guide them together, and form a huge employment guidance network to provide more effective employment guidance to students (Hénard, 2012).

# **2.1.2** Local Perspective

China has enjoyed rapid economic growth. At present, the country has the second-largest economy in the world after the United States (Lin, 2012). Although economic growth has slowed in recent years, the employment prospects are generally good, but the role of graduates is highly competitive. Compared to the UK, the cost of living for 1.3 billion people is relatively low, though it depends on the geographical location (Jone, 2016). The prices in big cities such as Shanghai and the capital Beijing are not surprising, and the prices are higher. Shanghai is one of the largest cities in China and has a different culture in Shanghai (Hong, 2015). Shanghai is also a place where jungle is strong, while the strong survive while the weak are eliminated, where every graduate's salary is not the same (Zhou, 2016). Because in Shanghai enterprises tend to value the ability of graduates. Therefore, under such circumstances, the perseverance and potential of graduates can be stimulated. Graduates in order to better survive (Henderson, 2011). They have to work harder. In the continuous efforts of graduates, businesses also demand for such young people (Pollard, 2015). At the same time, they appreciate the special space. According to expert analysis, college graduates

engaged in professional counterparts can give full play to and use their professional knowledge to better combine personal expertise with social needs and learn from them. From the employer's point of view, but also conducive to the full utilization of human resources, thereby further improving work efficiency, employers are also mostly willing to give priority to hiring professional counterparts of college graduates (Peter, 2010). Judging from the development trend in recent years, the proportion of college graduates who study majors and jobs has risen, while the proportion of non-professional college graduates has declined (Autor, 2014). Experts also reminded, college graduates in the job search process also do not have to rigidly adhere to the profession, if it is difficult to find a professional counterpart for a while, according to individual strengths or hobbies, choose to engage in their own favorite industries, is still an ideal choice (Fry, 2009). Judging from the average monthly salary of different industries, the current average monthly salary of college graduates employed in the financial industry is 8216 yuan, ranking first in all industries. Education and health industries followed by college graduates, the average monthly salary of 7,908 yuan and 7,653 yuan respectively (Cronin, 2014). Industry experts said that finance is an important lever for the government in macroeconomic adjustment in the modern economy and society (statistics, 2017). The construction of the four centers in Shanghai urgently requires that finance play a greater role (Huat, 2004). The overall average monthly salary of the financial industry is relatively high, which is an objective requirement of gathering financial professionals and promoting the rapid and healthy development of the financial industry (Goyet, 2006). From the characteristics of the financial industry, especially the banking and securities industries, the monthly salary level of employees may increase substantially within a relatively short period of one to two years of employment, and the other benefits not included in the monthly salary are more favorable (Tessema, 2013). Therefore, the financial industry the actual income level of practitioners may be much higher than in other industries (Lo, 2009).

The main reason for the departure of Shanghai graduates is that 33.8% of the college graduates who choose to leave because of dissatisfaction with the personal promotion space have become the primary factor for the graduation of college graduates. About 26.9% of college graduates quit because salary income did not meet expectations, ranking second (Li, 2015). According to experts' analysis, the graduation rate of college graduates has risen both

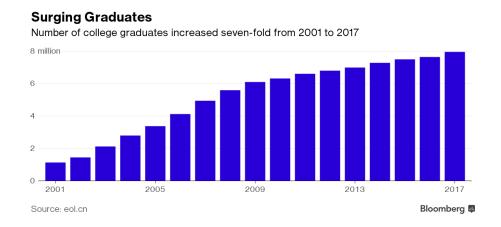
from the employment situation to a better choice of employment diversified social factors, as well as college graduates pay more attention to their own growth and career development of personal factors (Tremblay, 2012). Some university graduates before entering the workplace, for their own scientific and rational career planning, change the main purpose of the job is to enrich the workplace experience, enhance personal ability, and strive to achieve workplace goals (Tomlinson, 2012). However, some college graduates may be counterproductive because of inadequate job-seeking preparation, lack of comprehensive and accurate understanding of the work to be undertaken, industries and employers, blindly ambitious and frequent job changes (Orazi, 2014). Experts suggest that graduates should be based on their own conditions reasonable to set career goals, looking for work for their own, in order to reduce the risk of "wrong line" to improve the stability of employment; the same time, employers should also establish a scientific and effective personnel training and the reserve mechanism, so that employees see the individual career prospects in the team (Wang, 2017).

At the same time, the policy of Shanghai is very good. At the same time, some experts pointed out that some college graduates are doing their best to make their careers work in a flexible manner (OECD, 2016). However, they lack awareness of precaution and precaution, ignoring the importance of participating in social insurance (Pohl, 2015). Risks such as unemployment, work-related injuries and even loss of ability to work make it difficult to obtain the appropriate social security and necessary material assistance (Saxena, 2006). According to the existing policies and regulations of Shanghai Municipal Bureau of Human Resources and Social Security, graduates of flexibly employed college graduates who participate in social insurance and meet the relevant conditions receive a subsidy of nearly 800 yuan per month for social insurance (Mingfu, 2010). They can receive a maximum of two years and a total allowance of nearly 2 million (Chen, 2016). It is not only conducive to improving the ability of flexible employment of college graduates to resist risks, but also reduce the cost of participating in social insurance (Holmes, 2016).

## 2.2 Independent Variables

# **2.2.1 Salary**

Shanghai has a lot of talent in China, and wages have become one of the goals of working in Shanghai (Xiao, 2016). People have more wages to live a better life, driving undergraduates in Shanghai working under increasing pressure. With the enormous economic pressure in Shanghai, the arrival of more capable college students has been created (Cao, 2015). A recent report shows that the average monthly income of university graduates is 4,376 yuan, 30% more than the average income five years ago (Sven, 2015). According to the survey of graduates gained three years of work experience, their income will rise significantly in the growth (Kuo, 2016). The monthly income of university graduates increased by 20% from 2012 to 2016, while that of higher vocational graduates increased by 22% over the same period. This is the ninth report that McCulf has been hiring for Chinese graduates since its first release in 2009 (Xin, 2017). The study is based on data from 2016 graduates who had been working outside school for six months by 2017 (Benner, 2017). Therefore, the income of the previous period of graduation is not high (Leal, 2015).



Graph 1.1: Number of college graduates increased from 2001-2007

As we can see from the above *Graph 1.1*, the number of college graduates has increased from 2001-2007. Chinese business culture plays a crucial role in China's business decisions

(Fogel, 2010). It is not uncommon in Chinese culture to see a low-educated rogue boss scolding an MBA graduate in a vulgar language. In addition to being bullied by the boss, the Chinese job market is facing more difficult realities (Nakassis, 2011). According to a recent MBA survey by BRecruit, a global recruitment services provider, half of the 300 MBA students in Shanghai are "dissatisfied with the employment services offered by business schools (Gray, 2015). MBA students come from Shanghai Jiao Tong University, China Europe International Business School, Antai College of Economics and Management, etc. 13 business schools (Jiang, 2008). Sadly, because of working conditions and wages, most MBA students regret their investment in education (Pak, 2004). In 2015, Chinese MBA tuition fees ranged from \$7,200 to \$64,000. However, the average monthly salary of Chinese master graduates in 2014 was 580-660 U.S dollars (Zuo, 2017). When comparing high tuition fees to low pay, when MBA respondents were dissatisfied, it was not surprising that the lowest tuition factor in the survey was scored (Gray, 2015). China has a workforce of 755 million population, accounting for 26.3% of the world's total amount, equals to 1.64 times the population of 432 million in high-income countries (A Vast Range of Related Industries, 2015). However, China's total capital investment accounts for only 3.4% of the world total (Pozzebon, 2015). Since China will not enter the zero-labor-growth phase by 2020, it will not be possible to achieve full employment (Nan, 2004). This inevitably changes to a market economy, And the complex labor costs associated with maintaining the country's long-term viability (Tanzi, 2001). Therefore, the population in Shanghai is saturated and the strength of the ability to reflect the amount of wages (Wang, 2014).

## 2.2.2 Type of work

According to statistics from graduation university to Shanghai, the statistics released by Shanghai Human Resources and Social Security Bureau Employment Promotion Center show that 97,000 graduates from Shanghai 2016 who entered Shanghai's human resources market and graduated one year after graduation the rate is 95.9% (Yang, 2010). Attendance here refers to the ratio of the number of university graduates who have completed the employment registration formalities and are still in employment status to the number of

college graduates entering the human resources market of this Municipality (Radhakrishnan, 2016). This means that 93,000 people have been registered for employment in the human resources and social security departments and are still in employment. Survey data show that the current job "very satisfied" about 16.5% of college graduates, said "more satisfied" about 63.2%, both together accounted for about 79.8%; on the current job "less satisfied "Or" very dissatisfied "college graduates accounted for about 6.1% (Wang, 2016). Expert analysis pointed out that with the changes in the population structure of the city and the promotion of employment efforts continue to strengthen the employment rate of college graduates in Shanghai showed a steady trend in recent years, the overall employment situation remained stable employment environment continues to improve, this is the university Graduate employment satisfaction with the root causes of the higher (Jame, 2017). Financial industry is a popular industry in Shanghai Statistics show that the average monthly salary of graduates of the 2016 Shanghai college graduates one year after their graduation was 6236 yuan, an increase of 25.0% over the average monthly salary of the first employment (statistics, 2017). From the different qualifications of the situation, the average monthly salary of college graduates 4645 yuan, 5495 yuan for undergraduates, master's degree or above graduates of 8972 yuan (statistics, 2017). In addition, the higher the education level, the higher the average monthly salary (William, 2011).

From the average monthly salary of different industries, the current average monthly salary of college graduates employed in the financial industry is 8,216 yuan, ranking the first place among all industries. Education and health industries followed by college graduates, the average monthly salary of 7,908 yuan and 7,653 yuan respectively (Tuttle, 2017). Industry experts said that finance is an important lever for the government in macroeconomic adjustment in the modern economy and society (Lenin, 2007). The construction of the four centers in Shanghai urgently requires that finance play a greater role. The overall average monthly salary of the financial industry is relatively high, which is an objective requirement of gathering financial professionals and promoting the rapid and healthy development of the financial industry (Long, 2016). From the characteristics of the financial industry, especially the banking and securities industries, the monthly salary level of employees may increase substantially within a relatively short period of one to two years of employment, and the other

benefits not included in the monthly salary are more favorable (Pascal, 2017). Therefore, the financial industry the actual income level of practitioners may be much higher than in other industries (Herzig, 2009). Statistics show that in 2016, the number of Shanghai college graduates who took up employment in this Municipality accounted for 21.1% of them who left their primary employment within a year after graduation, an increase of 2.6 percentage points from the same period of the 2015 graduates (Statistics, 2011). Judging from the situation of different majors, the graduation rate of art major college graduates is higher, and 38.9% of graduates have already left their primary employment units. In economics, law graduates also have relatively high quit rates of 25.9% and 25.4% respectively (Carnevale, 2011). The rate of job-hopping among college graduates in education, history and agronomy was relatively low at 14.0%, 15.0% and 17.4% respectively. The main reason for graduating from the graduates, due to dissatisfaction with the personal promotion of space and leaving the university graduates accounted for about 33.8%, becoming the primary factor leaving college graduates (Parker, 2014). About 26.9% of college graduates quit because salary income did not meet expectations, ranking second (Montgomery, 2002). The analysis shows that the graduation rate of Shanghai college graduates rises both from the employment situation to a better choice of employment diversified social factors, as well as college graduates pay more attention to their own growth and career development of personal factors (Han & Mok, 2016). Some university graduates before entering the workplace, for their own scientific and rational career planning, change the main purpose of the job is to enrich the workplace experience, enhance personal ability, and strive to achieve workplace goals (Wan, 2006). However, some college graduates may be counterproductive because of inadequate job-seeking preparation, lack of comprehensive and accurate understanding of the work to be undertaken, industries and employers, blindly ambitious and frequent job changes (William, 2013). Experts suggest that graduates should be based on their own conditions reasonable to set career goals, looking for work for their own, in order to reduce the risk of "wrong line" to improve the stability of employment; the same time, employers should also establish a scientific and effective personnel training and the reserve mechanism, so that employees see the individual career prospects in the team (Jone, 2003). Different types of industries enable employees to wake up awareness (Waigmann, 2002). The pursuit of the hot industry. Therefore, the industry is also a big influence for graduates (Wilton, 2003)

#### 2.2.3 Benefits and Welfare

College graduates are the country's precious wealth. Promoting the employment of college graduates and entrepreneurship is related to the well-being of many families and the stability and social stability of the community (Yin, 2016). It is also an important support for releasing the bonuses of talents, raising total factor productivity and promoting economic restructuring and upgrading. Statistics show that in 2017, there were 174,000 university graduates in Shanghai, employment rate has reached 96.9%, compared with previous years, employment quality and job sufficiency have increased (Agenda, 2013). In order to gain a better understanding of the employment status of college graduates, the Employment Promotion Center of Shanghai Human Resources and Social Security Bureau, in conjunction with the Shanghai Student Affairs Center, jointly released the "Report on Employment of Shanghai Graduates in 2017" by the series of "Happy Business Report" Based on the employment registration information of Shanghai Municipality and the data from the sample survey of college graduates, the study analyzed the 90,000 students who entered the human resources market of the city except those who went abroad and went to other provinces and cities for employment except for the graduates from Shanghai in 2017 Employment status. The influence of welfare in Shanghai is that city graduates who graduated from ordinary institutions of higher learning in 2014 and onwards will be eligible for initial employment after graduation within two years of graduation and flexible employment registration procedures in the municipality and payment of social insurance premiums according to the flexible employment regulations (Maclean, 2012). Apply for subsidies for social insurance subsidies for the city in accordance with the previous year the average wage of 60% workers and around 50% of social insurance premium calculated as contribution base (Wei, 2013).

The Welfare for foreign students in Shanghai is to encourage overseas returnees to start a business in Shanghai and launches the "Measures for the Administration of Shanghai PuJiang Talents Program" as well as other policies for overseas returned students and teams who returned to Shanghai for work and start business may receive Government income of 100,000 to 500,000 yuan, In the meantime, a number of districts have also introduced

encouraging policies such as interest-free loans for overseas students who can get a startingup fund of 150,000 yuan in Pudong New Area for starting a business (Yang, 2017). The employer arranges the laborer to work in the open air and arranges for the workers to pay high-temperature seasonal allowances to workers who work in workplaces that can not take effective measures to reduce the temperature below 33 °C to a monthly standard of 200 yuan per month from June to September Month, subsidy policy for 4 consecutive months Therefore, from these aspects, the temptation to find a job in Shanghai is very big for graduates (Mesa, 2014). Employment difficulties in Shanghai is for Students with difficulties in employment accepting one-time Subsidies for employers with difficulties in employment of enterprises, institutions, private organizations, and non-enterprises in Shanghai municipality adopting adopted "Difficult Employment Difficulties" and signing labor contract of more than one Year Personnel "belongs to the urban and township registered unemployed subsidy of 10,000 yuan per person (Liu & Wang, 2012). Whoever absorbed" Difficulty in employment "belong to the co-insurance of rural surplus labor force and onetime payment of social insurance premiums for land acquisition compensation of 15 years per person per year 5000 Yuan subsidy period of up to 2 years for the 2017 session of Shanghai college graduates in job search career process, 62.8% of the graduates are most concerned about is the space for career development; attention to the pay and benefits followed, accounting for about 62.6% (Trieu, 2013). Among the many factors that influence the quality of employment, the concerns of the 2017 college graduates in terms of enterprise size and corporate reputation are relatively low, both below 8% (Hang, 2015). Therefore, the welfare of Shanghai to graduates Huge influence legislation (Serdyukov, 2017).

# 2.3 Relationship Between Dependent Variable and Independent Variables

## **2.3.1 Salary**

As the economy in China grows modestly in 2016, as more and more domestic companies mature, domestic companies increasingly consider the long-term nature of their teams and choose to recruit highly qualified people in all sectors - including finance, numbers

and marketing - Not just the top leaders (EMCC, 2009). Wages are very important for the jobs that Shanghai's graduates are looking for, working for graduates in Shanghai alone (Schucher, 2014). First, we must face the basic necessities of life (Pearson, 2012). Next is the house, as China has embarked on measures to curb property price surges and address debt risks (Koukoulas, 2016). The role of infrastructure in human resources and accounting and finance will prove to be a steady area of growth and key players in governance and compliance will continue to demand that qualified personnel become increasingly difficult Found in all industries (Wen, 2009). Salary growth will reflect the needs and shortages of certain skills in the market, and job safety and stability will be key drivers of the company's ability to attract and retain talent (Petter, 2008). Those who work in the Internet field will get the most out of their peers (Valaitis, 2005). According to the report, the income of new graduates is more than 40% higher than the average monthly disposable income of China's urban residents of \$ 2,801 (Bu, 2014). Disposable income refers to the income after tax and social insurance deductions (Ryan, 2004). They are also 30% more than 3,366 yuan four years ago. This is the benefit of graduates working in Shanghai (Douglas, 2013).

# 2.3.2 Type of Work

From the type of work in Shanghai to see college graduates work in professional counterparts, be able to give full play to and use of professional knowledge, better personal expertise and social needs organically combine to learn practical purposes (Johnson, 2009). From the employer's point of view, but also conducive to the full utilization of human resources, thereby further improving work efficiency, employers are also mostly willing to give priority to hiring professional counterparts of college graduates (Okoye, 2013). Judging from the development trend in recent years, the proportion of college graduates who study majors and jobs has risen, while the proportion of non-professional college graduates has declined. Experts also reminded, college graduates in the job search process also need not rigidly adhere to the profession, if it is difficult to find a professional counterparts for a while, according to individual strengths or hobbies, choose to engage in their favorite industries, is still an ideal choice (Gibbons, 2016).

According to the survey, 4695 of the university graduates in Shanghai chose flexible employment, that is, they did not establish any fixed labor relationship with any employer and paid labor and earned their income through freelance work, self-employment or self-employment the form of employment (Yan, 2016). From the proportion of view, the flexible employment of college graduates accounted for about 5.1% of the total number of employed. Among them, college graduates with a college degree, the proportion of choosing flexible employment is 8.1%, college degree or above college graduates only 3.4% (Johnson, 2010).

Expert analysis pointed out that under the background of "mass entrepreneurship and mass innovation", the "Internet +" economy continues to grow and develop, providing more and more choices for university graduates (Lengen, 2016). Working hours, workplaces can arrange their own arrangements, the income is also more generous flexible employment methods, and gradually by college graduates of all ages, inspired the enthusiasm of young college student's entrepreneurship and innovation, more and more young people began to pursue a different way of life (Jun, 2016). So, for graduates who are employed in Shanghai: it is a good choice (Chan, 2014). The demand of various talents in Shanghai has laid a better development path for interns (Su, 2016).

#### 2.3.3 Benefits and Welfare

Many graduates in Shanghai work in a flexible way to make their career prosperous (Zhou, 2018). However, they lack awareness of precaution and risk prevention, neglecting the importance of participating in social insurance. If they encounter labor risks such as unemployment, work-related injuries or even incapacity to work, It is difficult to obtain the corresponding social security and the necessary material assistance (Pouliakas, 2010). According to the existing policies and regulations of Shanghai Municipal Bureau of Human Resources and Social Security, graduates of flexibly employed college graduates who participate in social insurance and meet the relevant conditions can get nearly 800 yuan a month because, with the support of the government, That is a big benefit (Chen, 2016).

Shanghai Human Resources and Social Security Bureau introduced employment training, vocational training camp and other policies and measures (Hilala, 2016). Eligible students can go to probationary bases recognized by the government to participate in traineeship, both to experience the workplace, gain practical experience, you can also enjoy the monthly subsidy of 1840 yuan of government subsidies (Chang & Turner, 2011). Trainees in industry training camps can take part in experiential training courses and receive targeted training in resume production, interview simulation and workplace experience in a fully simulated workplace environment (Tokyou, 2004). For the graduates who need to accumulate work experience urgently, such policy measures can be described as "timely assistance." which is the purpose for graduates to stay in Shanghai (Chen, 2015).

# 2.4 Moderating Variable

An online survey conducted by university graduates in 2011 found that the average monthly contract income of women was lower than that of men, and the higher the academic level, the greater the monthly income gap between men and women (Daczo, 2012). Among them, the average contract monthly income of female higher vocational graduates was 1917 yuan, 169 Yuan lowers than that of boys (John, 2015), the average contracted monthly income of female graduates was 2243 yuan, 330 yuan lower than that of boys and the average contract of female master graduates in 2011 Monthly income of 3623 yuan, 815 yuan lower than boys (Ruel, 2014).

The survey also found that state-owned enterprises tended to be more masculine in terms of employment (Tang, 2016). Among the 2011 college graduates surveyed, the percentage of female higher vocational, undergraduate and master graduates signing agreements with state-owned enterprises was 9%, 9% and 10% lower than that of men respectively (Potter, 2014). In contrast, women undergraduate and vocational graduates and private enterprises signed the highest proportion of 45% and 65% respectively, while the percentage of female graduate students going to government agencies and research institutions was the highest (32%), far higher the percentage of male master graduates signing this type of unit (18%) (Satterlee, 2009). This may be related to the age of marriage and

childbirth after the graduation of female graduates and the pursuit of job stability (Musick, 2012). Through reports, women in the community often engage in lower-paid jobs, especially in the fields of economy, finance and culture with higher incomes, although the number of women accounts for 60% to 70%, men still occupy a certain dominant position in management (Clements & Wingender, 2013). Researcher said that in order to narrow this gap, we must first rely on the economic and social development (Bourgeois, 2014). The rapid economic development and the adjustment of industrial structure are conducive to women's employment expansion (Joeke, 2005). Second, women should improve their own quality, the so-called social comprehensive competitiveness (Pantić, 2014). Of course, the traditional cultural values such as weak men and women can have a negative influence on women's development (Stamarski, 2015). In the recruitment process, employers still discriminate against women (Stamarski, 2015). Therefore, the differences in wages and benefits caused by the work of Shanghai's tea with different genders are also different (Yuan, 2016).

# 2.5 Grounded theories

Social exchange theory is a model which based on some estimating of rewards and punishments of people (Crossman, 2017). As a series of interactions between people, what determines our interactions are expectations of rewards or punishments from the others, which rewards could be different kind of forms such as money, social recognition, gifts or a everyday smile, a nod on the back. Punishments also have in many forms like hitting, humiliation in public, as well as raising eyebrow or a frown (Birtch & Chiang, 2015).

Worked engagement can be explained by Social exchange theory, which is the source of staff engagement and one of the most popular conceptual model in organizational behavior. (Ariani, 2013). For instance, the employees would be responsible to become cognitive, emotionally and physically, such as positive attitudes constructive behaviors in work role if the company or organization offers support to (Moss, 2016). At work, social exchange theory plays a quite significant role. For example, based on the statistics, almost 25% of employees would take a job somewhere else if the salary is 10% more. In the

workplace, a number of social exchanges that may take place between the employees and the company or organization, their supervisor or leaders, and their work group or colleagues, like job characteristics would influence job outcomes. The staff don't have to put a lot of time or resources to make a big difference in workplaces. By recognizing your employees' hard work regularly will be beneficial to the social exchange theory equation (Lee & Veasna, 2016).

Faced with the rapid economic development in Shanghai, the renewal and flow of the labor market are also drawing more and more attention (Allard, 2010). Shanghai, as an economic metropolis, faced with graduates of colleges and universities who employ hundreds of thousands of people each year (Smith, 2008). How to attract the graduates who need to get into the job poses a real problem to promote the employment of Shanghai university students, is conducive to self-reliance graduates, through their work income from their parents, to meet their own supply of life (AUTHORITY, 2015). Employment is the foundation of people's livelihood (Ho, 2004). With work, a series of social insurance policies can be paid in order to have the financial ability to create the value of life in the future (Jacobsen, 2016). Attracting fresh graduates, but also for the enterprise to bring some value and profits (Pollard, 2015).

Judging from the total amount, there is still an excess of labor supply, while on the other hand, there is a shortage of labor supply (Ehrenberg & Smith, 2012). With the progress of science and technology and the optimization and upgrading of industrial structure, part of the on-the-job labor force has become structurally unemployed and has become a new unemployed group due to the knowledge of skills or experience that the stock of human capital can not adapt to the new industries and new jobs brought about by it (Allen, 2016). At the same time due to the low level of human capital quality, employment risk rate increases, job stability weakened (Auer, 2006). Without any government intervention, capitalism can not achieve "full employment" through the self-regulation of the market's role. The goal that he requires to achieve is to achieve and maintain "full employment" in the capitalist economy (CHAPRA, 2016). The meaning of "full employment" is that productive resources are fully utilized (Reader, 2017)

The effective demand is the total demand price when the total supply price equals the total demand price, which is the total demand price at the time when the entrepreneur's production can obtain the maximum profit. Effective demand therefore refers to the market's demand for affordability (Pen, 2006). The total social employment depends on the total demand. On the basis of these theories, Keynes put forward the policy suggestion of the state to intervene in the purification agent, that is, through the government adopting a series of fiscal and monetary policies to increase public expenditure, reduce the interest rate to stimulate consumption and increase investment so as to raise effective demand and realize the whole society Full employment (Karanshawy, 2015)

## 2.6 Framework

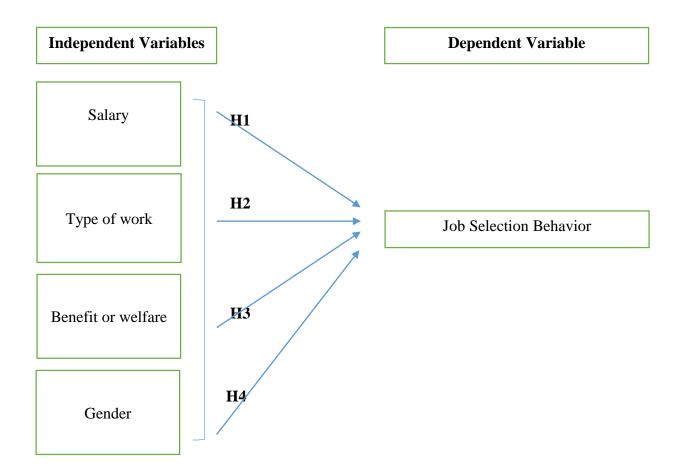


Figure 2.1 Conceptual Framework

As *Figure 2.1* indicates, the framework of this research which is job selection behavior are mainly influenced by three independent variables and one moderating variables, which is gender.

# 2.7 Hypotheses

**Hypothesis 1**: The salary has a significant relationship on college graduate's job selection in Shanghai, China.

**Hypothesis 2:** The type of work has a significant relationship on college graduate's job selection in Shanghai, China.

**Hypothesis 3:** The benefits and welfare have a significant relationship on college graduate's job selection in Shanghai, China.

**Hypothesis 4:** The gender has a significant relationship on college graduate's job selection in Shanghai, China.

#### 2.8 Conclusion

This chapter included the literature review of the employment preferences behavior of undergraduates in Shanghai and the employment of undergraduates in the world. Advantages of employment in Shanghai university students in China, and the employment advantage of college students in foreign countries. By getting to know step-by-step college-to-Shanghai job selection preferences for benefits and benefits payroll content.

# CHAPTER 3 RESEARCH METHODOLOGY

#### 3.0 Overview

This chapter will focus on the research methodology application, research design, sampling design, questionnaire design and measurements of the study. Firstly, research design covers the purpose of this study, verification study and cross-sectional study. Followed by sampling design, which consists of justification of the sample method, sample size and unit of analysis. After that questionnaire design, Likert Scale and data analysis will be discussed. Lastly, measurements of dependent variables and independent variable will be illustrated. To achieve the goal of this research, descriptive study and correlation analysis will be used throughout the whole study.

## 3.1 Research Design

The purpose of this study is explore the job seeking behavior of Chinese college graduates in Shanghai, therefore, the research is supposed to limit with graduates who are in Shanghai city, China (Yuen, 2013).

This study is a formal research of nature and the scope of the research is very vast, also it is to describe the characteristics of the relationship of two variables, therefore, it is applicable for descriptive research study, with which be adopted to achieving the study purpose and getting new insights into it (Sekaran & Bougie, 2016). However, different from exploratory research, it is also considered as verification study because this study is based on previous understandings and targeting to verify what previous study have done which in a different context (Zikmund, 2013).

The research design is nearly to determine the frequency of a particular attribute and data are collected in a whole defined study population to examine the relationships between variables, therefore the data collection is through questionnaires and the data is collected once only, as a result, it is considered as cross-sectional study design (Dermatol, 2016). A cross-sectional quantitative research will be used to analyze the factors influencing respondent's job seeking behavior. In cross-sectional research, data are collected from the research respondents at a single point within a relatively short time period, which is three months, as that's the limited project time been given (Buck, 2015). Thus, the researchers did not directly measure changes that come over time in this study but rather used descriptive statistics (percentage, average mean) and inferential statistics (one way-ANOVA and correlations) to report the data analysis and findings (Ali & Bhaskar, 2016).

# 3.2 Sampling Design

# 3.2.1 Introduction and Justification of Sampling Design

Sampling in Statistics is choosing a sample from a statistical population of estimating the whole populations characteristics (Watson, 2016). The sample method which will be used in this research is convenience sampling under nonprobability sampling, because the sources are convenient and easy to collect, meanwhile costing less money and time to carry out compare with probability sampling, Since this research is conducted by master student with limited time, nonprobability sampling is a better choice for this study (Alkassim et al., 2015). According to literature, Convenience Sampling is affordable, easy, also the subjects are selected due to the accessibility and proximity for researching (Farrokhi, 2012).

Sampling design in the research means the framework that services the basis for a study sample selection and it would affect other important areas of the survey, therefore, a reliable and appropriate sample design must be selected before collecting data in order to conduct a clear and precise study (Vosloo, 2014). It is now possible to see how both sampling design and sample size are critical to establish the representativeness of the sample for generalizability (Guetterman, 2015).

In the present study, Likert-Scale analysis were used for this questionnaire, where the respondents could either strongly disagree, disagree, neither agree nor disagree, agree, or strongly agree with a number of statements regarding various issues related to job preferences after graduation (Kostoulas, 2013). The reason of applying this analysis in this study is because it can be used to measure someone's attitude by measuring the extent to which they agree or disagree with, to measure respondents attitude towards the question or statement (Sekaran, 2011).

## 3.2.3 Sample Size

Sample size is the number of sampling units which are chosen from the whole population for the purpose of research (Charles et al., 2015). To estimate the prevalence of the conditions of interest with great accuracy, the sample size should be large and sufficient (Chandrashekara & Suresh, 2012). The population addressed in this investigation consists of all of the bachelor degree fresh graduates who studied in Shanghai (Bardsher, 2013). To achieve study objectives of current study, data were collected from 400 respondents including college students who will graduate this year in Universities in Shanghai, China (Huang, 2012). According to Krejcie and Morgan (1970), when the number of samples is greater than one million target population, so the maximum sample size for this reach should be 384, as the target population of graduates in Shanghai 2017 is 8 million (Koech, 2015).

## 3.2.4 Unit of Analysis

According to Sekaran and Bougie (2013), the unit of analysis is the major entity analyzing in the research and is aggregating the data collected in the the analysis stage of following data. In the present research, the respondents are all college students and fresh graduates in Shanghai, regarding of their majors and school locations (Kidwai et al., 2016). Although there are a few types of unit of analysis which are commonly seen, such as groups, organizations, social interactions, but the sample unit is in this research is the individuals selected, as a result, the unit of analysis in this survey is individual, specifically speaking, the individual is the Chinese college graduates in Shanghai to whom the questionnaire will be distributed for data collection (Chica et al., 2016).

# 3.3 Questionnaire Design

## 3.3.1 Justification and Definition of Questionnaire Design

Questionnaire design can be defined as the design process for the format and questions in the survey instrument that will be used to collect data about a particular phenomenon (Joseph & Patel, 2016). A descriptive correlation design was applied in this research to illustrate the levels of job satisfaction and preferences towards different type of work among college students and also to examine the relationship between those variables (Munisamy, 2013). Quantitative research is utilized in this study, self-administered survey and questionnaire are quite effective methods to used, it is also easy and convenient for distribution at the same time. In this research, online questionnaire will be conducted, as first of due to the limited three months project time based on the lii (2004), when limited time is data collection it is applicable to use online questionnaire, besides, its distinctive features related to design, distribution and evaluation of data are also the advantages of applying this data collection method (Brown et al., 2013). The relevance of the topic to the responders is also a major factor in the response rate for any survey (Dillman, 2007). The length of survey is another significant factor in response rate (Liu et al., 2017). Based on 25,080 real-world web surveys, Liu and Wronski (2017) found a negative relationship between completion rate and survey length and question difficulty. They also suggested that surveys without progress bars have higher completion rates than surveys with progress bars. McPeake et al. (2014) suggested keeping the survey as short as possible. Two early studies found that surveys which take thirteen minutes or less have higher response rates (Asiu & Blackwell, 2011).

The main parts of questionnaire design includes firstly three demographic items, such as gender, ages, income and company information; after that followed by five dependent variable items and five independent variables for each factor influences the dependent variable of job seeking behavior for college graduates in Shanghai, China (Batmunkh1 et al., 2016). The non-probability samples are applied as the sampling method in the present study, which will explore the factors which might influence graduates job selection behavior,

however the amount of population is large, convenient sampling applied to process the research (Lee, 2011).

#### 3.3.2 Likert Scale

Based on literature, one of the most effective and well-known method for measuring the elements is Likert scale which connected with closely to satisfaction survey (Dolnicar, 2012). The Likert Scale is used to examine the strong relationships of subjects agree or disagree with surveys or statements on a 5- point scale with anchors as follows according to Sekaran and Bougie (2012):

Strongly		Neither Agree		Strongly
	Disagree Agree		Agree	
Disagree		Nor Disagree		Agree
1	2	3	4	5

Figure 3.1 Likert Scale on a 5-point scale

The Likert Scale is best used to measure and evaluate respondent's sentiment or opinions to a specific products or service (Smith et al., 2014). In the present research, respondents were expected to provide personal preferences in making job choices, the valuation of and expectation of individuals, the probability to make future decisions etc. that is the reason why it is been recommended to use Likert Scale in this study (Millikin, 2016). Hence, based on the analysis, Likert scale is applied by this research to measure the variables includes salary satisfaction, job types, welfare or bonus providing, personal sense of achievements, promotion opportunities etc (Swamy, 2015).

## 3.3.3 Adopting and Adapting Instruments

Adopting items is simpler with little effort required, few modifications might be needed if it is adopted though (Alsaffar & rDeniz, 2013). Nevertheless to researchers, the questionnaire still need be designed appropriately so it is significant that you read about developing a questionnaire (Adams, 2010). Adapting an instrument while as requires much substantial changes than adopting an instrument, but both adapting and adopting methods will be used in this research (Andreassen et al., 2016). In this case, the general design of another instrument is followed by the researchers but adds items, removes items, or changing each item's content essentially, because adapting an items is like to developing a new item, it is important for the researchers to understand the key principles of developing an item which will be described in the next step (Zamanzadeh, 2015). When adapt items, the researchers ought to report the same information in the Instruments section as when adopt items, what changes were made to the instrument and why should also be included (Bastos, 2014).

Section	Variable	Items	Sources
A	Demographic Profile	3	Fryrear (2016); Liu (2009); Found (2005)
B (Dependent Variable)	Job Seeking Behavior	3	Faberman et al. (2015); Witte et al. (2005); Luc et al (2013)
	Salary	5	Taylor et al. (2007); Jacob et al. (2016); Fan et al. (2014); Hancock (2017); Duan et al. (2014)
C (Independent Variable)	Type of Work	5	Nicholson (2016); Dawis (2001); Jun (2016); Gibbons (2016); Scott (2016)
	Benefits and Welfare	5	Chen (2016); Hilala (2016); Tokyou (2014); Prasad (2011); Ginns and Tu (2011)

### 3.4 Measurements

#### 3.4.1 Pilot Test

Basically, the definition of Pilot test is a trail on small scale basis to test before full scale performance in research (Thabane, 2012). The pilot test should be run after the proposed research project has been designed fully, but before launching final project, it is an important initial step in any research, with which applies to all types of research studies (Kanji, 2015).

The purpose to of applying Pilot test is to ensure everyone in the sample understands the questions in the same way, besides that to test if any questions make respondents feel uncomfortable and track how long time it takes to complete the survey in reality (Schade, 2015)...

On Pilot tests, there are limited published guidance with regard to the sample size, but generally, it has been found that sample size of 10%-20% of the sample size for practical research is a reasonable number of respondents to enroll in pilot study (Ageron et al., 2014).

#### 3.4.2 Factor Analysis

Factor analysis is a statistical method used to measure the impact of unobserved variables called factors on a considerable amount of observed variables, using for exploratory or confirmatory purposes mainly (Yong, 2013). In terms of the purpose, factor analysis aims to reduce some of individual items into a certain limited number of dimensions, which mainly used for simplifying data, like reducing the variables numbers in regression models (Brown & Williams, 2012). Examining statistics allows the researcher to dissect variables such as demographics and target respondents (Davis, 2014). The only assumption in real is showing

the relationships between the variables as represented by the correlation coefficient (Allen, 2016).

The Kaiser-Meyer-Olkin varies between 0 and 1 and is for measuring sampling adequacy, which means the values closer to 1 are better and the suggested minimum value is 0.6 (Peri, 2012). The Bartlett's Sphericity test is the test for null hypothesis that the correlation matrix has an identity matrix. Providing the minimum standard, these tests are indispensable to proceed for factor analysis (Szüle, 2016).

The factor loadings, which is very important, named component loadings in PCA as well, is the correlation coefficients between the original variables and the factors (Cadima & Jolliffe, 2016). Squared factor loadings show in what percentage does a factor explain to variance in an original variable (Kline, 2013). The suggested rule is that if a factor has four or more loadings higher than 0.6 then it considered as reliable in spit of sample size, besides that, factors with more than 10 ladings greater than 0.4 are also reliable if the sample size is higher than 150 (Ramasubbian, 2012). At last, factors with a small volume of low loadings should not be interpreted only if the sample size is above 300 or more (Mundform & Pearson, 2010). Communalities is what indicate the number of variance in every variable which is accounted for and initial communalities estimating variance in each variable accounted for by all components or factors (Costello & Osborne, 2011). Communality of the items generally with an average value higher than 0.6 is acceptable for sample size more than 250, which high value indicates relevant variable describe that factor very well.

#### 3.4.3 Reliability Test

Reliability test refers to a test is seen as being reliable when used under stable conditions by researchers, with consistent results and the results not varying (Terracciano & Yamagata, 2010). Reliability reflects consistency and replicability over time. Furthermore, reliability shows the degree to which test is free from measurement errors (Bruin et al., 2015). To enhance the reliability of the research the questionnaire language were designed

with both Chinese and English version to ensure the respondents full comprehension of the statements (Yu, 2010).

The internal consistency reliability of a measurement scale usually have two statistics, which including Cronbach's alpha, and composite reliability indicator (Yahya, 2012). The recommended acceptable value of the Cronbach's alpha for a reliable score is 0.7, which is calculated with the assumption that all measured indicators are equally weighted (Taber, 2016). Composite reliability is the alternative measurement for calculating the Cronbach's alpha which is regarded as a more precise reliability way than the Cronabch's alpha, so the suggested acceptable value for composite reliability is 0.70 or greater (Chien et al., 2017).

### 3.4.4 Demographic, Preliminary test and Hypotheses Testing

Demographic measures, simply put, are questions that allow researchers to identify non-opinion characteristics of respondents, such as birth, profession, nationality, income level, occupation and educational level or company's profile with demographic details for better understandings (DeFranzo, 2012). Demographic analysis typically are to identify key respondent characteristics that might influence opinion associated with behaviors and experiences, which items could be found at the end of a questionnaire most of the time (Ayala & Elder, 2011). Reasons of using it is to build rapport with the respondent through substantive questions asking; Lessening the likelihood that asking these personal questions will lead to a refusal to completing the questionnaire and preventing priming the respondent etc (Bell et al., 2014).

The preliminary tests aim to demonstrating through tests conducted on concrete manufactured in laboratories, with using the prepared materials, dosage and constructing methods it is possible to obtain concrete which acquires the strength and durability factors by the design (Dmitrienko, 2017). This test reveals the physiological factors that the research preliminary testing, however, is merely the beginning of the process (Metcalfe & Newington, 2014).

Preliminary testing for normality is recommended for moderate-to-large sample sizes. In a preliminary test, a specific assumption is checked and the outcome of the pretest then determines which method should be used for assessing the main hypothesis (Keselman et al., 2013). To avoid failure in the first round of reliability test causing inaccurate analyses and poor business decisions. We will utilize secondary data to run preliminary test and reliability test again (Stewart, 2014).

### 3.4.5 Hypothesis Testing

Test of hypothesis is considered as the most important instrument in research in general (2015, 2015). Based on social and behavioral sciences, the statistical hypothesis test is one of the basic factor of the toolbox of the empirical researcher (Schneider, 2014). Hypothesis testing is an important part of the sampling inference, which based on the original data to make an overall index is equal to a certain value, whether a particular random variable obeying a certain probability distribution assumption, and then using the sample data with statistical methods to calculate the statistics about the inspection, based on the principles of a certain probability, to judge at little risk estimate and overall value (or estimated and actual distribution) whether there was a significant difference, should accept the null hypothesis to choose a kind of test method (Batista et al., 2013).

The overall index is estimated by the sample index, and the conclusion is totally reliable. Some only have varying degrees of reliability, which need to be further tested and verified (Beltyukova et al., 2013). Through the test, whether there is a difference between the sample index and the assumed overall index, whether the original hypothesis is accepted. It must be clear that the purpose of the test is not to suspect the sample. A hypothesis test evaluates the data by using a test statistic set up to contrast the null hypothesis with the alternative hypothesis, and the p-value is the probability to obtain, assume the null hypothesis is true, outcomes of the test statistic that are at least as high as the outcome actually observed (Altman et al., 2016). It is more conducive to the advance of science to report p-values than merely whether the hypothesis was rejected at the conventional 0.05 level of significance (Bang & Kim, 2016).

### 3.4.6 Simple Linear Regression and Multiple Linear Regression

Linear regression as a statistics analysis technique consists of two types, which are simple linear regression and multiple linear regression (Blettner et al., 2010). The simple linear regression is used to predict a dependent variable, while as Multiple regression is an extension of simple linear regression which used to predict the value of a variable based on the value of two or more other variables (Analysis, 2010). The variable of what we want to predict is dependent variable or could be the outcome, target and criterion variable (Oswald et al., 2012).

Regression analysis were used for measuring the significant relationships between dependent variable and independent variables (Brien & Scot, 2012). In this study, multiple linear regression have to be used to determine the statistical significance between salary rate and the applicants preference behavior in selecting the job and there is a significant relationship between job seeking behavior and type of work, and between job seeking behavior and company's welfare and benefits (Verbeek, 2017). One-way ANOVA is used to study whether the different levels of a controlled variable have a significant effect on the observed variables (Winter, 2015). In this case, the effect of single factors on observed variables is studied, therefore, the factor of salary, type of work, benefits and welfare influence to college graduates can be analyzed through One-way ANOVA, as it is also used to compare means of two or more samples and determine whether there is any significant differences between the means of independent variables with groups or single units (Green, 2011).

### 3.5 Conclusion

To sum up, research design, Sample design and questionnaire designs were discussed in the above chapter separately. Quantitative research method were used and questionnaire items were either adapted or adopted for this study through distributing questionnaires online. Descriptive statistics, reality test, correlation and regression analysis are used to measure the variables through SPSS software. Furthermore, data collected from the questionnaire and findings of the research will be discussed statistically in the following chapter, along with providing accurate evidence for supporting the research results.

# **CHAPTER 4 RESEARCH FINDINGS**

### 4.0 Introduction

In this chapter, the description has been made to the analysis of data collected through online questionnaires and then illustrated by SPSS software, followed that is the discussion of the research findings. The findings which relevant to the research questions and research objectives that guided the study. Data were utilized for identifying, describing and exploring the relationship between job selection behavior and graduate's preferences toward salary, type of work, benefits and welfare in Shanghai, China. There are 400 questionnaires which are expected to be received and hypotheses proposed to show the research objective of this study is been achieved.

# 4.1 Descriptive Analysis

Descriptive analysis was utilized in describing the demographic characteristics which are related to the participant's gender, age, employment status, salary among Shanghai college graduates.

What is your age?

					Cumulative
		Frequency	Percent	Valid Percent	Percent
Valid	under 22 years old	38	9.3	9.5	9.5
	22-25byears old	102	24.9	25.5	35.0
	26-30 years old	177	43.3	44.3	79.3
	Above 31 years old	83	20.3	20.8	100.0
	Total	400	97.8	100.0	
Missing	System	9	2.2		
Total		409	100.0		

Among the number of Shanghai graduates surveyed, we can see that the majority of people are between the ages of 26-30 and 43.3 percent of the total. Second, the age between 22-25 years old accounts for 24.9% of the total.

What is your current employment status?

					Cumulative
		Frequency	Percent	Valid Percent	Percent
Valid	student	78	19.1	19.5	19.5
	employed	77	18.8	19.3	38.8
	unemployed and looking for work	162	39.6	40.5	79.3
	others	83	20.3	20.8	100.0
	Total	400	97.8	100.0	
Missing	System	9	2.2		
Total		409	100.0		

From the number of people surveyed, we can see that the unemployed are looking for a lot of jobs, followed by other people. The last employee who is working needs to change jobs.

What is your expected salary per month?

					Cumulative
		Frequency	Percent	Valid Percent	Percent
Valid	Less than RMB 4000	3	.7	.8	.8
	RMB 4000-6000	58	14.2	14.5	15.3
	RMB 6000-8000	177	43.3	44.3	59.5
	More than RMB8000	162	39.6	40.5	100.0
	Total	400	97.8	100.0	
Missing	System	9	2.2		
Total		409	100.0		

Explain the problem from this chart. Most employees who work in Shanghai have a salary between RMB 6000 and 8000, followed by more than 8,000. Very few people are under 4,000 yuan.

# 4.2 Reliability Analysis

In the present study, the reliability was tested through the Cronbach's alpha coefficient test. As variables are reliable when the value of cronbach's alpha is more than 0.7, the test result of this research is 0,814, which means items were correlated with each other. It has been found that the reliability test results support the study of the whole process of the appropriateness of using instruments and test the concept in the field of study is appropriate. Therefore, the results of these instruments are applied to higher levels of analysis.

	Cronbach's	
	Alpha Based	
	on	
Cronbach's	Standardized	
Alpha	Items	N of Items
.814	.847	22

Table 4.2.1 Cronbach's Alpha's value of all variables

# 4.3 KMO Analysis

Kaiser provides the KMO metrics which used frequently: 0.9 or more means very suitable; 0.8 is suitable; 0.7 regarded as general; 0.6 refers to less suitable; below 0.5 is considered extremely unsuitable. It as been accepted that KMO values is between 0 and 1. When the sum of squares is higher than the sum of the squares, the simple correlation coefficient between variables, also the partial correlation coefficient the value of KMO approaches to 1. When the KMO value is close to 1, the stronger the correlation between variables is, which indicates the original variables is more applicable for factor analysis. The KMO value is close to 0 when the simple correlation coefficient between each variable is close to zero. KMO value is close to 0, the correlation between all variables is weak, the original variables, the more uncomfortable. As cooperative factor analysis shows from the above graph, the value of KMO is greater than 0.6, so this means that the analysis can continue.

**KMO** and Bartlett's Test

Kaiser-M Sar	.605	
Bartlett's Test of	Approx. Chi-Square	193.265
Sphericiy	<u>df</u>	6
	Sig.	.000

### 4.4 Correlations Test

#### Correlations

		Job Selection			Benefit or
		Behavior	Salary	Tape of work	welfare
Pearson Correlation	Job Selection Behavior	1.000	.343	.075	035
	Salary	.343	1.000	.209	.240
	Tape of work	.075	.209	1.000	.485
	Benefit or welfare	035	.240	.485	1.000
Sig. (1-tailed)	Job Selection Behavior		.000	.068	.243
	Salary	.000		.000	.000
	Tape of work	.068	.000		.000
	Benefit or welfare	.243	.000	.000	
N	Job Selection Behavior	400	400	400	400
	Salary	400	400	400	400
	Tape of work	400	400	400	400
	Benefit or welfare	400	400	400	400

The larger the numerator from the graph, the smaller the denominator, the larger the correlation coefficient. In the above figure, the distance from each point to the fitted line is similar, but the points on the left are larger in the Y-axis, and the correlation coefficient on the left is larger than the right. The positive and negative correlations of the correlation coefficients are two different, unrelated concepts. Positive or negative indicates whether the correlation is positive or negative, and it does not matter the magnitude of the correlation. The size is only responsible for indicating the size of the correlation, regardless of whether it is positive or negative. In general, after taking the absolute value, 0-0.09 is no correlation, 0.3-weak, 0.1-0.3 is weak correlation, 0.3-0.5 is medium correlation, and 0.5-1.0 is strong correlation. The larger the sample book, the smaller the correlation coefficient that needs to be significant. So this is related to the sample size. If the sample is large, say more than 400, the correlation coefficient is often low. The strength of the judgment is mainly significant, not the correlation coefficient itself. However, both statistics need to be reported at the time of writing the paper.

# 4.5 Linear Regression Analysis

# 4.5.1 Salary

# Coefficients a

				Standardized		
		Unstandardize	ed Coefficients	Coefficients		
Mode	el	В	Std. Error	Beta	t	Sig.
1	(Constant)	2.304	.176		13.080	.000
	Salary	.343	.047	.343	7.295	.000

a. Dependent Variable: Job Selection Behavior

# Model Summary b

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.343ª	.618	.616	.85620

a. Predictors: (Constant), Salary

# 4.5.2 Type of Work

ANOVA a

		Sum of				
Mo	del	Squares	<u>df</u>	Mean Square	F	Sig.
1	Regression	39.012	1	39.012	53.216	.000b
	Residual	291.766	398	.733		
	Total	330.778	399			

b. Dependent Variable: Job Selection Behavior

### Coefficients a

				Standardized		
		Unstandardized Coefficients		Coefficients		
Model		В	Std. Error	Beta	t	Sig.
1	(Constant)	3.293	.177		18.567	.000
	Type of work	.070	.047	.075	1.497	.135

a. Dependent Variable: Job Selection Behavior

# Model Summary<sup>b</sup>

				Std. Error of the
Model	R	R Square	Adjusted R Square	Estimate
1	.750a	.600	.300	.90909

a. Predictors: (Constant), Type of work

b. Dependent Variable: Job Selection Behavior

### ANOVA<sup>a</sup>

		Sum of				
Model		Squares	₫f	Mean Square	F	Sig.
1	Regression	1.853	1	1.853	2.242	.135b
	Residual	328.925	398	.826		
	Total	330.778	399			

a. Dependent Variable: Job Selection Behavior

b. Predictors: (Constant), Type of work

# 4.5.3 Benefit or Welfare

## Model Summaryb

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.035a	.001	001	.91109

a. Predictors: (Constant), Benefit or welfare

b. Dependent Variable: Job Selection Behavior

# **ANOVA**<sup>a</sup>

		Sum of				
Model		Squares	₫f	Mean Square	F	Sig.
1	Regression	.404	1	.404	.487	.486 <sup>b</sup>
	Residual	330.374	398	.830		
	Total	330.778	399			

a. Dependent Variable: Job Selection Behavior

b. Predictors: (Constant), Benefits and welfare

# Coefficients<sup>a</sup>

			Standardized		
	Unstandardiz	ed Coefficients	Coefficients		
Model	В	Std. Error	Beta	t	Sig.
(Constant)	3.708	.230		16.089	.000
Benefits and welfare	042	.061	035	698	.486

Table 4.3.2 Coefficients of Factors on Job Selection Behavior

		Unstandardized		Standardized		
		Coefficients		Coefficients		
Model		В	Std. Error	Beta	t	Sig.
1	(Constant)	2.681	.253		10.602	.000
	Salary	.365	.048	.366	7.563	.000
	Type of work	.071	.050	.076	1.413	.158
	Benefit and welfare	193	.065	160	-2.949	.003

a. Dependent Variable: Job Selection Behavior

From this chart, we can see that salary and benefits are acceptable. Because the sig value is less than 0.05. The hypothetical item of work type cannot be accepted. Because the sig value is greater than 0.05, it is only rejected.

ANOVA a

Γ		Sum of				
N	Model	Squares	<u>df</u>	Mean Square	F	Sig.
1	Regression	45.284	3	15.095	20.937	.0000b
l	Residual	285.494	396	.721		
	Total	330.778	399			

a. Dependent Variable: Job Selection Behavior

b. Predictors: (Constant), Salary, Type of work, Benefit or welfare

As the below tables shows, the hypothesis result p-value is 0.000 which indicates that the independent variables and dependent variables are associated in a significant way. Which specifically means job selection behavior has a significant linear relationship with Salary, type of work, benefit and welfare.

Table 4.4 Model Summary b

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.370	.637	.630	.84908

a. Predictors: (Constant), Benefit or welfare, Salary, Type of work

b. Dependent Variable: Job Selection Behavior

As the above tables shows R square is 0.637 which means that around 63% of the whole behavior of job selection is able to be predicated by using the present proposed model as the complementary tool. Besides that, it has also been discussed that some other factors which

can influence the job selection behavior by using this tool, but not included in this research model.

# 4.6 Summary of Hypothesis Results

To summarize, data analysis methodology, research outcomes and findings of the research etc. have all been presented in this chapter. It has been found that these study findings have been is consistent with the findings of several related studies on job selection behavior. Besides that, the influence of all kinds of demographic data on job selection behavior has been explored. Data discovery is described as a correlation with research variables and presented in tabular form. The next chapter will discuss the impact of these studies on nursing practices, the treatment of education and nursing studies. The limitations of this study will also be put forward.

## CHAPTER 5 CONCLUSION AND RECOMMENDATIONS

### 5.0 Introduction

In this chapter, recommendations for job selection in Shanghai China will be provided in order to have positive influences on the the improvement of job seeking efficiency. In addition, the contribution and implication in further research will be discussed in this chapter. At the last part personal reflection of the author will be covered.

### 5.1 Conclusion

To conclude, based on the data analysis, it has been proved that the factors involving salary, benefits and welfare have the significant relationship on the job selection preferences of graduates in Shanghai, China. At the same time, there is significant and positive relationship between salary, benefits and welfare and little relevant with type of work to the preferences of graduates in Shanghai, China.

#### 5.2 Recommendations

Taking the overall findings of the study into account, it has been proved that researchers have successfully the objectives of the research. In order to further expand the research correlation, the recommendations are given as follows: First of all, Salary is strongly related to the job attractiveness and graduates' interest toward the job. Thereby, it is recommended that employers take this factor into consideration when hiring the new employees and retaining the talents, this will help in improving the satisfaction of employees as well. Certainly, it has been identified that type of work is another factor influences the job selection behavior of Shanghai graduates, helping graduate finding the position matching with their major, qualifications and skills when selecting a position is recommended given the analysis facts.

Further recommends that employers in Shanghai should emphasize on is the job's benefits and welfare, because it is also accountable of attracting and retaining graduates job selection preferences. Type of work does not have much significant relationship on the job selection preferences of graduates in Shanghai, China, therefore, it less focus in this aspect its acceptable.

# 5.3 Contribution

This study focuses on researching the elements influencing the job selection preferences among college graduates in Shanghai, China. Firstly, Theoretical contributions. The study does primary contributions to prior literature in the aspect of job selection largely examined the impact of preferences on graduates' s job selection perception and its behavioral outcomes. Enhanced understanding of on Shanghai graduates' s attitude and behavior and enrich the studies of on the elements of job selection preferences. In the meantime, it could also provide the timely reference for researchers and scholars to refer for future research development.

Secondly, Managerial contribution. The findings of the study provide several managerial implications to managers, employers and job seeker. For Managers and employers, this research provides the effective evidences and suggestions for them to improve the job attraction and also employees retaining, which will lead to positive influences on sustainable of business or companies. Furthermore, this study could also provide guidance for college students to improve on the qualifications and skills for future job searching. For job-seekers, this study allows them to better understand the demands of applicants for employers or corporations, to help them make better choices in their future job choices. In addition, the results of this study also is advantageous to the university or school. Employment preference has been developed in various industries not only increasing the education quality of higher learning institutions, but also helping to adjust the development and improvement of high quality curriculum in colleges and universities.

# 5.4 Implications for Further Research

It has to be admitted that a lot of researchers about the elements which can influence the job selection behavior to Shanghai graduates will be further studied and developed. Improvements should take into consideration are firstly the questionnaire distribution method. As the questionnaires were mainly distributed through online channels.

Secondly, the sample size to be expanded. As mentioned in chapter 3, the size of sample was determined as 384 by statistics of the whole Shanghai graduates in 2017, as the target population for this research was 174 thousand graduates in 2017 in Shanghai China, but the whole population size increased nearly 180 thousand in 2018. Therefore, the sample size should increase accordingly with target population in the future research. Meanwhile the relative small sample size could not represent the whole population.

Finally, as mentioned more factors and independent variables which will influence the graduates job selection preferences in order to improve the completeness, because this study only focus on analyzing three factors. Moreover, it is recommended to expand the geographical areas on population of statistics in order to have more high quality research in the future, as in the current report, only Shanghai area graduates have been targeted as the participants, not in other areas.

### 5.5 Personal Reflection

I have gained a great deal of benefits in completing this MAB project. The research and the report made me believe in my skills and abilities, and they woke me up to a desire to learn as a lifelong process. Further more, in the process of complete study and do reports, I have gained a series of professional and personal gains, including the cultivation of critical thinking, improve writing and time management skills, improve the level of confidence. In this journey of learning, What I have also learnt is not limited to further understanding of job selection preferences, but the challenges experienced and self-learning development skills

with regard to all information and knowledge related, which will contribute the positive impacts on my future career and life journey.

At last, I would like to appreciate my supervisor Ms. Umi Kalsom and my second marker Mr. Francis Wong, who have provided the valuable guidance, teaching suggestions for me to complete the project. Thank you very much for their helping.

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# Appendix: Questionnaires

# A SURVEY ON CHINESE GRADUATES JOB SELECTION PREFERENCES IN SHANGHAI

This questionnaire will be used for the final project of Master of Business management program(MAB) at INTI International University. The purpose of this study is to get Chinese college graduates' perspective toward job selection preferences in Shanghai. This is an academic research, thus the data obtained will be analyzed for statistical purposes. All information obtained would be kept strictly confidential. Kindly complete the questionnaire by answering all questions in each section.

Thank you very much for your participation.

#### **SECTION 1: Demographic Profile**

1. What is your gender?

		Male
		Female
2.	Wha	at is your age?
		Under 22 year's old
		22-25 year's old
		26-30 year's old
		Above 31 year's old
3.	Wha	nt is your current employment status?
		Student
		Employed
		Unemployed and looking for work
		Others
4.	Wha	at is your expected salary per month?
		Less than RMB4,000
		RMB4,000-6,000
		RMB6,000-8,000
		More than RMB8,000

Please rate the following based on a 5-point Likert scale and select one appropriate answer which most closely describes your overall opinion towards each of them (1. Strongly disagree 2. Disagree 3. Neutral 4. Agree 5. Strongly agree)

### **SECTION 2: Job Selection Behavior**

- 5. I think male and female employee's perspective toward job preferences are quite different.
- 1 Strongly disagree
- 2 Disagree
- 3 Neutral
- 4 Agree
- 5 Strongly agree

6. The preference of me in terms of salary, type of work, benefits and welfare will affect
my job selection choice.
1 Strongly disagree
2 Disagree
3 Neutral
4 Agree
5 Strongly agree
7. I think my job selection preferences will partly be affected by my gender.
1 Strongly disagree
2 Disagree
3 Neutral
4 Agree
5 Strongly agree
SECTION 3: Salary

- 8. The salary plays an important role for me to select a job.
- 1 Strongly disagree
- 2 Disagree
- 3 Neutral
- 4 Agree
- 5 Strongly agree
- 9. I will mostly probably accept the job offer if the salary meets the expectation.
- 1 Strongly disagree
- 2 Disagree
- 3 Neutral
- 4 Agree
- 5 Strongly agree

10. The salary rate effects the motivation positively.
1 Strongly disagree
2 Disagree
3 Neutral
4 Agree
5 Strongly agree
11. The salary increment annually gives motivation to employees.
1 Strongly disagree
2 Disagree
3 Neutral
4 Agree
5 Strongly agree
12. Higher salary makes me feel more confident and motivates me to work harder.
1 Strongly disagree
2 Disagree
3 Neutral
4 Agree
5 Strongly agree
SECTION 4: Type of Work
13. The type of work will affect my job selection preference.
1 Strongly disagree
2 Disagree
3 Neutral
4 Agree
5 Strongly agree
14. I think I should work related with my major and interests or qualifications and skills.
1 Strongly disagree

- 2 Disagree 3 Neutral 4 Agree 5 Strongly agree 15. I will not apply for the position which does not match with my expected industry or job. 1 Strongly disagree 2 Disagree 3 Neutral 4 Agree 5 Strongly agree 16. The type of work I choose will affect my work motivation and satisfaction. 1 Strongly disagree 2 Disagree 3 Neutral 4 Agree 5 Strongly agree 17. My professional skills will be more well-developed by selecting the right type of work suits me. 1 Strongly disagree
- 2 Disagree
- 3 Neutral
- 4 Agree
- 5 Strongly agree

#### **SECTION 5: Benefits and Welfare**

- 18. Employees must be provided social welfare (paid sick leave, annual holidays, training, travel allowance, etc.) at a high standards.
- 1 Strongly disagree

2 Disagree
3 Neutral
4 Agree
5 Strongly agree
19. Employees attach importance on moral incentives (appreciation, respect, etc.) as well
as physical.
1 Strongly disagree
2 Disagree
3 Neutral
4 Agree
5 Strongly agree
20. I tend to select the job in which company provides extra benefits like commission and
bonus.
Strongly disagree
1 Strongly disagree
2 Disagree
3 Neutral
4 Agree
5 Strongly agree
21. It is necessary that employees' s loyalty, honesty and integrity are valued by the
company.
1 Strongly disagree
2 Disagree
3 Neutral
4 Agree
5 Strongly agree
22. I will be more interested in the job offer if medical insurance provided.

- 1 Strongly disagree
- 2 Disagree
- 3 Neutral
- 4 Agree
- 5 Strongly agree

# 中国上海高校毕业生择业偏好调查

本问卷将用于马来西亚英迪国际大学工商管理硕士(MAB)期末项目。本研究的目的是了解中国大学毕业生对上海就业选择偏好的看法。

这是一项学术研究,因此所得的数据将用于统计分析。所有获得的信息都将严格保密。请通过回答每个部分的所有问题来填写问卷。

非常感谢您的参与!

## 第一部分:个人基本信息

1. 你的性别是什么?

男性

女

- 2. 你的年龄是什么?
- 22 岁以下
- 22 25岁

岁 26 - 30 日

- 31 岁以上
- 3. 你目前的工作状况如何?

学生

使用

失业并正在找工作

其他人

4. 你期望的月薪是多少?

少于 4000 元

4000 - 6000 元

6000 - 8000 元

# 超过8000元人民币

请以李克特五点量表为基础,对下列问题进行打分,并从中选出最能反映你对每一个问题总体看法的恰当答案(1.强烈反对2.不同意3.中性4.同意5.强烈同意)

第二部分:择业行为
5. 我认为男性和女性员工对工作偏好的看法是完全不同的。
1强烈反对
2不同意
3 中性
4同意
5强烈同意
6. 我在薪酬、工作类型、福利待遇等方面的偏好会影响我的工作选择。
1强烈反对
2不同意
3 中性
4同意

7. 我认为我的择业偏好会受到我的性别的影响。

5强烈同意

1强烈反对
2不同意
3中性
4 同意
5 强烈同意
第三部分:工资
8. 薪水对我选择工作很重要。
1强烈反对
2 不同意
3中性
4 同意
5 强烈同意
9. 如果薪水符合预期,我很可能会接受这份工作。
1强烈反对
2不同意
3 中性
4 同意

5	强烈	意

10. 工资水平对激励有正向影响。
1强烈反对
2 不同意
3 中性
4 同意
5 强烈同意
11. 每年的加薪给员工以动力。
1强烈反对
2 不同意
3中性
4 同意
5 强烈同意
12. 更高的薪水让我更加自信,激励我更加努力工作。
1强烈反对
2不同意
3 中性

4 同意
5 强烈同意
<b>笠</b> 丽如八 工作 米利
第四部分:工作类型
13. 工作类型会影响我对工作的选择。
1强烈反对
2不同意
3 中性
4同意
5 强烈同意
14. 我认为我应该从事与我的专业和兴趣或资格和技能相关的工作。
1强烈反对
2不同意
3中性
3 午往
4 同意
4 同意 5 强烈同意
4同意

2不同意
3中性
4 同意
5强烈同意
16. 我选择的工作类型会影响我的工作动机和满意度。
1强烈反对
2不同意
3 中性
4 同意
5强烈同意
17. 通过选择适合我的工作,我的专业技能会得到更好的发展。
1强烈反对
2不同意
3 中性
4同意
5强烈同意
第五部分:薪资与福利

18. 员工必须获得高标准的社会福利(带薪病假、年假、培训、差旅津贴等)。
1强烈反对
2不同意
3 中性
4同意
5 强烈同意
19. 员工重视道德激励(欣赏、尊重等) 和身体素质。
1强烈反对
2不同意
3 中性
4同意
5强烈同意
20. 我倾向于选择公司提供额外福利的工作,比如佣金和奖金。
1强烈反对
2不同意
3 中性
4同意
5强烈同意

21. 公司必须重视员工的忠诚、诚实和正直。
1强烈反对
2不同意
3 中性
4 同意
5 强烈同意
22. 如果有医疗保险的话,我会对这份工作更感兴趣。
1强烈反对
2 不同意
2 不同意

#### PROJECT PAPER LOG

This is an important document, which is to be handed in with your dissertation. This log will be taken into consideration when awarding the final mark for the dissertation.

Xiao Yanru	
Ms. Umi Kalsom	
ferences in Shanghai	
	Ms. Umi Kalsom

#### SECTION A. MONITORING STUDENT DISSERTATION PROCESS

The plan below is to be agreed between the student & supervisor and will be monitored against progress made at each session.

	Mileston	e/Delive	rable Da	te		
Activity						
IRPP Review						
Review chapter 1, 2 and 3						
Identification of Problems						
Mock of Proposal Defense						
Proposal Defense						
Enhance feedback from PD						
Confirm questionnaire Items						
Distribute questionnaires						
Data collection and summary			200			
VIVA Presentation						
Adjustment of whole report						
Finalize and submit report						

#### SECTION B. ETHICS

Ethics form protocol number:-

SECTION C. RECORD OF MEETINGS

The expectation is that students will meet their supervisors up to seven times and these meetings should be recorded.

Date of Meeting	May 15, 2018
Progress Made	Kick-off meeting
Agreed Action	IRPP review
Student Signature	VIA - Y0 N D.

Supervisor's Signature

XIAO YAN RV

On .

Meeting 2

vieeting 2		
Date of Meeting	May 23, 2018	
Progress Made	Identify problems	
Agreed Action	Reviewed chapter 1 to 3	
Student Signature	XIAO YAN RU	
Supervisor's Signature	a.	

Meeting 3

Date of Meeting	May 30, 2018	
Progress Made	Discuss research framework	
Agreed Action	Elaboration of research methodology and overall checking	2
Student Signature	XIAO YAN RU	
Supervisor's Signature	C)L	

Meeting 4

Date of Meeting	June 14, 2018
Progress Made	Preparation for PD
Agreed Action	Discuss research proposal defense
Student Signature	XIAO YAN RU
Supervisor's Signature	N

Meeting 5

Date of Meeting	June 28, 2018
Progress Made	Review of project defense
Agreed Action	Adjust the content slightly based on PD feedback
Student Signature	XIAO YAN RU
Supervisor's Signature	N.

Meeting 6

Date of Meeting	July 9, 2018
Progress Made	Analysis of project write-up
Agreed Action	Data collection and questionnaire design preparation
Student Signature	XIAO YAN RU
Supervisor's Signature	N.

Meeting 7

Date of Meeting	July 18, 2018	
Progress Made	Distribution of questionnaires discussion	*,
Agreed Action	Double check questionnaire items and sample size before distribution.	
Student Signature	XIAO YAN RU	
Supervisor's Signature	Or Or	

Meeting 8

Date of Meeting	July 25, 2018
Progress Made	Submission of draft version
Agreed Action	Checking the draft, discuss findings of research and recommendation after supervisor's feedback
Student Signature	XIAO YAN RU
Supervisor's Signature	N

Meeting 9

Date of Meeting	July 30, 2018
Progress Made	Preparation of final PD
Agreed Action	Check the presentation slides and content for VIVA
Student Signature	XIAO YAN RV
Supervisor's Signature	ON.

## Meeting 10

Date of Meeting	August 15, 2018
Progress Made	Discuss adjustment of the whole report
Agreed Action	Check the overall content and details of the report, wording, references, format etc.
Student Signature	XIAO YAN RU
Supervisor's Signature	N.

#### Section D. Comments on Management of Project

(to be completed at the end of the dissertation process)

Student Comments

Really appreciate the support and help from my supervisor. It was atough process, but I made it and also leart a lot in the process, a good memory in my MBA Study.

## Supervisor Comments

very hardworking students, very active in carrying out the report paper. The overall study was carried out to study on the objective and publish statement which were finelly.

Signature of Student XIAO YAN RV	Date 13/8/2018
Signature of Supervisor	Date 13 /8 /2018.
Ethics Confirmed	Date

# **NEW Project**

7	%	3%	3%	6%
	RITY INDEX	INTERNET SOURCES	PUBLICATIONS	STUDENT PAPERS
PRIMAR	Y SOURCES			
1	Submitte Student Pape	ed to University o	of Wales Swar	isea 2%
2	Student Pape	ed to University o	of Sheffield	2%
3	Student Pape	ed to Laureate E	ducation Inc.	1%
4	scholar.s	Sun.ac.za		1%
5	www.do	vepress.com		1%
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